New Zealand's netQ Appointed as Cato Networks Strategic Partner in Rapidly Growing Secure Access Service Edge (SASE) Market

- netQ, established in 2015, is one of New Zealand's premier IT security and networking systems integrators and security consulting firms
- netQ has over 200 combined staff years of expertise in the network and security market
- Cato Networks' rapidly expanding partner program in New Zealand and Australia builds on the strong demand for its leading SASE platform

Auckland, New Zealand -- 11 Oct 2022— netQ, a provider of enterprise grade secure and flexible connectivity solutions for corporate, government and not for profit organisations in Auckland, New Zealand, and Cato Networks, provider of the world's leading single-vendor SASE platform, announced today netQ's appointment as a strategic partner for large enterprise, government, NGO, and commercial customers in New Zealand.

Founded in 2015, netQ is a leader in the specialist IT networking and security markets, serving large enterprise, government, and commercial customers throughout New Zealand. Unlike many IT systems integrators that work in broad areas of the information technology industry, netQ focuses its service offerings on the network and security fields and has consequently become one of the country's best boutique IT network and security solutions providers.

"Organisations are now in a constant program of digital transformation. Central to this is enabling access from anywhere at any time to both private and public applications securely. SASE is the architecture of the future, and we will ensure our customers have a clear roadmap to ensure great connectivity, delivered securely," says Neille Bonner, CEO, netQ.

"We are delighted to partner with Cato Networks," said Bonner. "We have evaluated dozens of hardware, software, and cloud-based solutions in the network security and ransomware markets and believe that Cato Networks has the most comprehensive and visionary approaches to helping customers provide

whole of business security. Complete enterprise-wide network security and successfully battling threats like ransomware, malware, and other cybersecurity business threats have become critical, boardroom-level issues for nearly all our customers. We believe that the unique approach that Cato Networks brings to the SASE market will help our clients become more efficient and agile in addressing critical business initiatives and threats to their operations with simplicity."

"netQ is an organization that shares our unique vision of how businesses will transform their security postures in the next several years to address the ever-growing threats to their IT infrastructure and critical data assets," said Michael Fullbrook, ANZ Channel Leader, Cato Networks.

"To be successful in meeting customers' demands in this market, a partner must have a very deep reservoir of security skills on their team and be absolutely committed to maintaining the best staff and knowledge. We believe netQ is an ideal partner to help our New Zealand enterprise and public sector customers deploy our solutions and advance their digital transformation initiatives in a highly secure manner."

netQ is headquartered in Auckland and provides services to dozens of large enterprise and government clients throughout New Zealand. Via its participation in the Cato Partner program, netQ will offer the full suite of Cato Networks solutions. In addition to security solutions, netQ will provide advanced Cato services such as level one technical support, professional services, co-branding, joint marketing and have access to Cato's free professional training programs.

The netQ partnership is the latest investment in the ANZ region. Cato maintains a global private backbone of 75+ PoPs worldwide with PoPs across Australia and now in Auckland. Like all Cato PoPs, the Auckland PoP runs Cato's fault-tolerant converged networking and security architecture, the Cato Single Pass Cloud Engine (SPACE). Current converged capabilities include Secure Web Gateway (SWG), Cloud Access Security Broker (CASB) with Data Loss Prevention (DLP), Zero Trust Network Access (ZTNA), and Firewall as a Service (FWaaS) with Advanced Threat Prevention (IPS, Next Generation Anti-malware). SPACE operates at wire speed, performing networking and security capabilities in parallel.

The selection of security services is customisable, allowing the layering of features and is only billed on a per-site basis once commissioning is complete. In addition, Cato offers a managed detection and response service, ensuring customers' networks are constantly analysed for threats 24x7 on a global basis.

To learn more about netQ visit: https://www.netq.co.nz/
To learn more about Cato, visit https://www.catonetworks.com

About netQ

netQ is a provider of enterprise grade secure and flexible connectivity solutions for corporate, government and not for profit organisations.
We offer a comprehensive range of network, security and cloud enablement products and services to enable your organisation to best achieve its goals using technology. We believe that connectivity services are so critical that it demands specific focus from an organisational perspective. That is why we only do network based connectivity services. The netQ vision is to unleash the digital potential of our customers through great connectivity, identity and security solutions. We do this through having a deep understanding of our customers' business and their goals. Then we leverage our team of network professionals with best-in-market skills, the right mix of partners and the leading tools to make things happen.

About Cato Networks

Cato provides the world's most robust single-vendor SASE platform, converging Cato SD-WAN and a cloud-native security service edge, Cato SSE 360, into a global cloud service. Cato SASE Cloud optimizes and secures application access for all users and locations everywhere. Using Cato, customers easily replace costly and rigid legacy MPLS with modern network architecture based on SD-WAN, secure and optimize a hybrid workforce working from anywhere, and enable seamless cloud migration. Cato enforces granular access policies, protects users against threats, and prevents sensitive data loss, all easily managed from a single pane of glass. With Cato, your business is ready for whatever's next.

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